

Financing options with the Wells Fargo Outdoor Solutions credit card



Merchant instructions:

1. Do not print page one of this document. Page one is for merchant-use only.
2. On the following pages, select the special financing promotion(s) you wish to offer to your customer(s).
3. For each promotion you wish to provide to your customer(s), you are required to input a minimum purchase amount and an offer expiration date prior to printing that page.
 - a. Input “No minimum purchase required” if the offer does not require a minimum purchase amount.
 - b. Input the last day of the year “12/31/20XX” unless you wish the offer to expire at a specific time, then input expiration date.
4. If you wish to offer multiple options of the same promotion (e.g., no interest if paid in full within 6 months and no interest if paid in full within 9 months):
 - a. Input a minimum purchase amount and an offer expiration date for the first promotion and print the page.
 - b. Input a minimum purchase amount and an offer expiration date for the second promotion and print the page.
5. Do not print and distribute a page of this document to your customer(s) until all fields are complete on that page.
6. You may not make multiple copies of this document. You are required to use this tool each time you provide a financing offer to your customer(s), to ensure your headlines, disclosures, and expiration dates stay current.

Together we'll go far





Financing options with the Wells Fargo Outdoor Solutions credit card



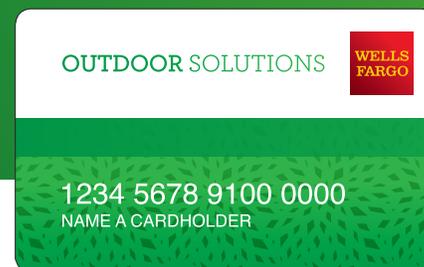
Valid on minimum purchases of:

Offer expires:

* The Wells Fargo Outdoor Solutions credit card is issued by Wells Fargo Bank, N.A., an Equal Housing Lender. Special terms apply to qualifying purchases charged with approved credit. The special terms APR will continue to apply until all qualifying purchases are paid in full. The monthly payment for this purchase will be the amount that will pay for the purchase in full in equal payments during the promotional (special terms) period. The APR for Purchases will apply to certain fees such as a late payment fee or if you use the card for other transactions. For new accounts, the APR for Purchases is 28.99%. If you are charged interest in any billing cycle, the minimum interest charge will be \$1.00. Existing cardholders should consult their cardholder agreement; other rates and fees may apply. This information is accurate as of 03/13/2018 and is subject to change. For current information, call us at 1-800-431-5921.



Financing options with the Wells Fargo Outdoor Solutions credit card



Interest will be charged to your account from the purchase date if the purchase balance is not paid in full within the promotional period.*

Valid on minimum purchases of:

Offer expires:

This is a deferred interest promotion. To avoid interest charges, you must pay it in full before the end of the promotional period by either paying more than the minimum monthly payment or by making a large payment(s) before the end of the promotional period.

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Valid on minimum purchases of:

Offer expires:

* The Wells Fargo Outdoor Solutions credit card is issued by Wells Fargo Bank, N.A., an Equal Housing Lender. Special terms apply to qualifying purchases charged with approved credit. The special terms APR will continue to apply until all qualifying purchases are paid in full. Monthly payments of at least 2.00% of the purchase balance are required during the promotional (special terms) period. The APR for Purchases will apply to certain fees such as a late payment fee or if you use the card for other transactions. For new accounts, the APR for Purchases is 28.99%. If you are charged interest in any billing cycle, the minimum interest charge will be \$1.00. Existing cardholders should consult their cardholder agreement; other rates and fees may apply. This information is accurate as of 03/13/2018 and is subject to change. For current information, call us at 1-800-431-5921.

Financing options with the Wells Fargo Outdoor Solutions credit card



Reduced Rate of 6.90% APR with custom payments¹

Valid on minimum purchases of:

Offer expires:

Example Monthly Payments

Total Amount Charged	Monthly Payment ²	Months to Pay	Total Interest Charges	Total of Payments
\$4,000	\$80	60	\$733	\$4,733
\$8,000	\$160	60	\$1,465	\$9,465
\$12,000	\$240	60	\$2,197	\$14,197
\$16,000	\$320	60	\$2,930	\$18,930

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² Monthly payment is based on purchase price alone excluding taxes [and delivery charges]. Credit purchases subject to credit approval. Other transactions may affect the monthly payment.

Financing options with the Wells Fargo Outdoor Solutions credit card



Reduced Rate of 9.90% APR with custom payments¹

Valid on minimum purchases of:

Offer expires:

Example Monthly Payments

Total Amount Charged	Monthly Payment ²	Months to Pay	Total Interest Charges	Total of Payments
\$4,000	\$80	65	\$1,186	\$5,186
\$8,000	\$160	65	\$2,372	\$10,372
\$12,000	\$240	65	\$3,557	\$15,557
\$16,000	\$320	65	\$4,743	\$20,743

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² Monthly payment is based on purchase price alone excluding taxes [and delivery charges]. Credit purchases subject to credit approval. Other transactions may affect the monthly payment.

Financing options with the Wells Fargo Outdoor Solutions credit card



0% APR for 24 months with equal payments¹

Valid on minimum purchases of:

Offer expires:

Example Monthly Payments

Total Amount Charged	Monthly Payment ²	Months to Pay	Total Interest Charges	Total of Payments
\$4,000	\$167	24	\$0	\$4,000
\$6,000	\$250	24	\$0	\$6,000
\$8,000	\$334	24	\$0	\$8,000
\$10,000	\$417	24	\$0	\$10,000

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² Monthly payment is based on purchase price alone excluding taxes [and delivery charges]. Credit purchases subject to credit approval. Other transactions may affect the monthly payment.



Financing options with the Wells Fargo Outdoor Solutions credit card



0% APR for 36 months with equal payments¹

Valid on minimum purchases of:

Offer expires:

Example Monthly Payments

Total Amount Charged	Monthly Payment ²	Months to Pay	Total Interest Charges	Total of Payments
\$6,000	\$167	36	\$0	\$6,000
\$8,000	\$223	36	\$0	\$8,000
\$10,000	\$278	36	\$0	\$10,000
\$12,000	\$334	36	\$0	\$12,000

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² Monthly payment is based on purchase price alone excluding taxes [and delivery charges]. Credit purchases subject to credit approval. Other transactions may affect the monthly payment.

Financing options with the Wells Fargo Outdoor Solutions credit card



0% APR for 60 months with equal payments¹

Valid on minimum purchases of:

Offer expires:

Example Monthly Payments

Total Amount Charged	Monthly Payment ²	Months to Pay	Total Interest Charges	Total of Payments
\$8,000	\$134	60	\$0	\$8,000
\$12,000	\$200	60	\$0	\$12,000
\$16,000	\$267	60	\$0	\$16,000
\$20,000	\$334	60	\$0	\$20,000

¹ The Wells Fargo Outdoor Solutions credit card is issued by Wells Fargo Bank, N.A., an Equal Housing Lender. Special terms apply to qualifying purchases charged with approved credit. The special terms APR will continue to apply until all qualifying purchases are paid in full. The monthly payment for this purchase will be the amount that will pay for the purchase in full in equal payments during the promotional (special terms) period. The APR for Purchases will apply to certain fees such as a late payment fee or if you use the card for other transactions. For new accounts, the APR for Purchases is 28.99%. If you are charged interest in any billing cycle, the minimum interest charge will be \$1.00. This information is accurate as of 03/13/2018 and is subject to change. For current information, call us at 1-800-431-5921.

² Monthly payment is based on purchase price alone excluding taxes [and delivery charges]. Credit purchases subject to credit approval. Other transactions may affect the monthly payment.